





# Webinar Investment opportunities for Spanish and Portuguese companies in Poland

Date and time: 28 October 2021, 10.00-11.45 a.m. CET

Registration: please register by 27 October via:

https://zoom.us/webinar/register/WN\_RvF0-

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If you require assistance, please contact Agnieszka Pakuła: <u>agnieszka.pakula@dzp.pl</u>

# Investment opportunities for Spanish and Portuguese companies in Poland

### Invitation



We cordially invite you to participate in a webinar on 28 October at 10.00 am CET on "Investment opportunities for Spanish and Portuguese companies in Poland", organised by DZP in cooperation with PM Group and the Polish Investment and Trade Agency. The event is dedicated to Spanish and Portuguese entities interested in investing in Poland, particularly in greenfield projects.



Poland is currently the third largest foreign investment country in the world and the leader in FDI in CEE. Due to, among others, the country's central location, economic stability, investment incentives for businesses, membership of the EU, specialised employees, investors are choosing to carry out production and business operations in Poland. According to data from the Polish Investment and Trade Agency, in 2020 our country boasted almost 200 new investments worth EUR 10 billion and according to recent government announcements, new investment sites will be prepared for companies interested in operating in Poland.



During the webinar, our speakers will talk about investment incentives, how to prepare for an investment in technical and legal terms, and investors from Spain and Portugal will share their experience in doing business on the Polish market.







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## Agenda

10.00 – 10.05	Welcoming address, introduction of speakers; Tomasz Darowski, DZP
10.05 – 10.25	How to prepare for an investment – stages, timeframe, permits; Michał Dądajewski, PM Group
10.25 – 10.45	Contracting strategy and contracts in the investment process; <b>Tomasz Darowski, DZP</b>
10.45 – 11.00	Poland – investment climate and incentives; Monika Grzelak, Polish Investment and Trade Agency
11.00 – 11.05	Presentation of the Polish Investment and Trade Agency office in Spain; <b>Wojciech Łopatkiewicz; Polish Investment and Trade Agency</b>
11.05 – 11.15	Conversation between <b>Wojciech Łopatkiewicz</b> from the Polish Investment and Trade Agency and <b>Carmen Ilnicka-Goetz, CFO of Gestamp Polska.</b>
11.15 – 11.20	Presentation of the Polish Investment and Trade Agency office in Portugal; <b>Dariusz Duda; Polish Investment and Trade Agency</b>
11.20 – 11.30	Conversation between <b>Dariusz Duda</b> from the Polish Investment and Trade Agency and <b>Rui Angelo, General Director of Simoldes Plasticos Polska</b> .
11.30 - 11.45	Q&A session







# **Investment opportunities for Spanish and Portuguese** companies in Poland

### Speakers



Tomasz Darowski Partner, Infrastructure & **Energy Practice** Domański Zakrzewski Palinka

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Michał Dadajewski **Member of the Management Board & Operations Manager** Warsaw **PM Group** 

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Monika Grzelak **Deputy Director Centre for Strategic** Investments, Polish **Investment and Trade Agency** 

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Wojciech Łopatkiewicz Manager Foreign Trade Office in Spain, **Polish Investment and Trade** Agency

**Dariusz Duda** Manager Foreign Trade Office in Portugal, Polish Investment and Trade Agency

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We are also honoured to have

Ms Carmen Ilnicka-Goetz, CFO of Gestamp Polska and Mr Rui Angelo, General Director of Simolders Plasticos Polska

as guest speakers.





